

Tomah Memorial Hospital, Inc.
321 Butts Avenue
Tomah, WI 54660-0590
(608) 372-2181

Type: 15
Control: Other Not for Profit
Fiscal Year: 10/01/01 to 09/30/02

County: Monroe
Analysis Area: Southwestern (5B)
Volume Group: 3

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 5B		Volume Group 3		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	60.5%	57.4%	1.05	54.5%	1.11	33.3%	1.82	18.7%	3.24
Obstetrics	25.0%	39.6%	0.63	33.3%	0.75	20.6%	1.21	31.1%	0.80
Pediatrics	. %	48.0%	.	29.9%	.	13.4%	.	0.0%	.
Total hospital	48.7%	55.9%	0.87	46.8%	1.04	31.9%	1.53	19.3%	2.52
Average Census (Patients)									
Adult medical-surgical	6.0	30.4	0.20	15.5	0.39	7.7	0.78	6.9	0.87
Obstetrics	1.2	3.9	0.32	1.9	0.67	0.9	1.41	1.6	0.80
Pediatrics	0.0	1.8	0.00	0.9	0.00	0.1	0.00	0.0	.
Total hospital	7.3	55.4	0.13	28.1	0.26	10.4	0.70	8.7	0.84
Average Length of Stay (Days)									
Adult medical-surgical	2.9	3.9	0.75	3.4	0.87	3.3	0.90	3.2	0.93
Obstetrics	2.0	2.4	0.84	2.3	0.86	2.2	0.90	2.0	0.99
Pediatrics	.	2.4	.	2.6	.	1.9	.	.	.
Total hospital	2.8	4.3	0.64	3.8	0.73	3.0	0.91	2.6	1.05
Surgical Operations									
Inpatient	130	1,424	0.09	465	0.28	218	0.60	143	0.91
Outpatient	881	3,187	0.28	1,711	0.51	963	0.92	783	1.13
Inpatient as % of all surgeries	12.9%	30.9%	0.42	21.4%	0.60	18.5%	0.70	15.4%	0.83
Outpatient Visits									
Non-emergency visits	14,446	75,046	0.19	33,009	0.44	24,411	0.59	14,364	1.01
Emergency visits	4,635	14,086	0.33	7,302	0.63	5,581	0.83	3,531	1.31
Full-time Equivalents (FTEs)									
Administrators	0.0	14.8	0.00	7.1	0.00	5.1	0.00	0.0	.
Nurses, licensed	41.4	160.1	0.26	111.0	0.37	40.3	1.03	42.1	0.98
Ancillary nursing personnel	14.9	54.3	0.27	37.6	0.40	13.8	1.08	18.5	0.81
All other personnel	76.4	384.2	0.20	283.4	0.27	94.8	0.81	80.9	0.94
Total FTEs	132.7	613.5	0.22	439.1	0.30	154.0	0.86	141.5	0.94
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	14.6	0.00	14.7	0.00	20.5	0.00	0.0	.
Nurses, licensed	200.6	157.9	1.27	231.6	0.87	161.4	1.24	132.1	1.52
Ancillary nursing personnel	72.2	53.6	1.35	78.4	0.92	55.4	1.30	58.1	1.24
All other personnel	370.5	378.9	0.98	591.3	0.63	380.1	0.97	254.1	1.46
Total FTEs	643.3	605.0	1.06	916.0	0.70	617.4	1.04	444.4	1.45

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	15	Health maintenance		Beds set up and staffed	10	Bassinets	5
Discharges	1,089	organization (HMO)	Yes	Discharges	113	Total births	228
Inpatient days	2,664	Preferred Provider		Inpatient days	1,005	Newborn days	410
		organization (PPO)	Yes				

Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 09/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	10	750	2,208	60.5%	6.0	2.9
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	5	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	5	226	456	25.0%	1.2	2.0
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	. %	0.0	.
Cardiac intensive care	5	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	2	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	0	0	0.0	Radiological services personnel	1	4	2.9
Physicians and dentists	0	0	0.0	Occupational therapists	1	0	1.0
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	24	31	37.8	Physical therapists	3	1	3.8
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	0	3	2.0
Licensed practical nurses	2	3	3.6	Recreational therapists	0	0	0.0
Ancillary nursing personnel	7	19	14.9	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	0	0.0
Nurse Practitioners	0	0	0.0	All other health professionals	3	5	4.3
Medical records personnel	0	0	0.0	All other personnel	37	42	53.9
Pharmacy personnel	1	1	1.6	-----			
Clinical laboratory personnel	4	7	6.9	TOTAL	83	116	132.7

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Tomah

Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$21,108,280	Cash and cash equivalents	\$3,291,144	Current liabilities	\$1,588,660
Less deductions	6,881,101	Net Patient receivables	2,085,466	Long-term debt	1,486,696
Net patient revenue	14,227,179	Other receivables	0	Other liabilities	0
Plus other revenue	245,279	Land, bldgs and equip: Net	6,463,849	Subtotal	3,075,356
Total revenue	14,472,458	Other assets	207,874		
Less expenses	14,028,916			Unrestricted fund balance	8,972,977
Nonoperating gains/losses	205,966	Total Assets	\$12,048,333	Total liabilities & fund balance	\$12,048,333
Net Income	\$649,508			Restricted fund balances	\$140,260

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 5B		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$8,272,199]	39.2%	41.7%	0.94	45.3%	0.86	41.1%	0.95	42.4%	0.92
Medical Assistance [\$1,961,560]	9.3%	9.0%	1.03	6.7%	1.38	8.2%	1.13	8.5%	1.10
Commercial [\$8,264,379]	39.2%	43.2%	0.91	37.4%	1.05	45.2%	0.87	37.8%	1.03
All other [\$2,610,142]	12.4%	6.1%	2.03	10.5%	1.17	5.5%	2.27	11.3%	1.09
Deductions as % of Total Gross Patient Revenue									
Medicare [\$4,252,762]	20.1%	23.7%	0.85	24.0%	0.84	20.7%	0.97	22.0%	0.91
Medical Assistance [\$1,082,209]	5.1%	6.0%	0.86	4.5%	1.14	4.6%	1.10	5.8%	0.88
Commercial [\$936,300]	4.4%	9.4%	0.47	6.0%	0.74	7.3%	0.61	4.3%	1.03
Charity care [\$173,585]	0.8%	1.2%	0.68	0.6%	1.34	0.7%	1.18	1.1%	0.72
All other [\$436,245]	2.1%	1.4%	1.46	2.3%	0.90	0.5%	3.85	0.2%	13.43
Total deductions [\$6,881,101]	32.6%	41.7%	0.78	37.4%	0.87	33.8%	0.96	33.5%	0.97
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	1.7%	5.1%	0.33	4.8%	0.35	4.2%	0.41	1.5%	1.11
Net gains/losses as % of net income	31.7%	5.3%	5.99	5.0%	6.36	3.5%	8.93	30.4%	1.04
Expenses as % of Total Expenses									
Salary/fringe benefit[\$7,686,928]	54.8%	47.8%	1.15	48.5%	1.13	51.3%	1.07	50.9%	1.08
Supplies and services[\$4,299,628]	30.6%	40.5%	0.76	42.1%	0.73	35.9%	0.85	36.3%	0.85
Capital component [\$1,132,815]	8.1%	8.7%	0.93	5.6%	1.45	9.2%	0.88	7.9%	1.02
Bad debt [\$909,545]	6.5%	3.0%	2.17	3.8%	1.73	3.6%	1.78	4.8%	1.34
Fiscal Statistics									
Operating margin	3.1%	6.1%	0.51	9.5%	0.32	7.1%	0.43	2.5%	1.22
Total hospital profit margin	4.4%	6.4%	0.69	10.0%	0.44	7.4%	0.60	3.6%	1.24
Return on equity	7.2%	10.0%	0.72	15.2%	0.48	9.9%	0.73	5.7%	1.28
Current ratio	3.5	2.5	1.39	5.5	0.63	3.8	0.91	3.6	0.97
Days in net patient accounts receivable	53.5	57.8	0.93	72.9	0.73	62.9	0.85	.	.
Average payment period	44.0	52.6	0.84	58.7	0.75	51.0	0.86	42.5	1.03
Equity financing	74.5%	56.2%	1.32	54.1%	1.38	55.6%	1.34	72.6%	1.03
Long-term debt to equity ratio	0.2	0.5	0.35	0.1	1.17	0.6	0.29	0.2	0.79
Times interest earned	6.4	5.0	1.27	20.0	0.32	5.0	1.27	4.2	1.51
Total asset turnover	1.2	0.9	1.36	0.8	1.46	0.7	1.61	1.1	1.06
Average age of plant: years	10.1	9.5	1.05	13.1	0.77	9.1	1.10	10.4	0.97
Increase (decrease) total net patient rev . %	-0.3%	.
Output gross rev (% of total gross pt. rev)	65.1%	44.1%	1.47	43.9%	1.48	61.8%	1.05	62.3%	1.04
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,955	\$7,870	0.63	\$7,442	0.67	\$4,633	1.07	\$3,564	1.39
Inpatient net revenue per day	\$1,824	\$1,834	0.99	\$2,118	0.86	\$1,631	1.12	\$979	1.86
Outpatient net rev per visit	\$494	\$343	1.44	\$413	1.20	\$306	1.62	\$478	1.03